



# Professional Profile



## Michael G. Kalil

CHIEF OPERATING OFFICER - DIRECTOR OF BROKERAGE

KALIL@FARBMAN.COM

248-351-4386

### Scope of Service Experience

Receivership, Property Management, Brokerage, Development, Construction, Executive

### Background & Experience

Michael G. Kalil joined Farbman Group/NAI Farbman in July, 1993 and currently is the Chief Operating Officer and Director of Brokerage. Since joining Farbman Group/NAI Farbman, Mr. Kalil has held leasing and management responsibilities for over twenty million square feet of office, industrial, medical office buildings and retail properties. He has overseen multiple real estate developments throughout the Detroit Metropolitan Area. Mr. Kalil supervises the Property Management Division which manages over 25 million SF of retail, industrial, office and medical office buildings. He is the Director of Brokerage, managing over 30 commercial brokers. Mr. Kalil has over 20 years experience as a court-appointed receiver throughout the country and asset manager of distressed assets for regional banks and special servicers. Prior to joining Farbman Group, Mr. Kalil worked for five years with a regional bank in the Commercial Loans and Special Asset Group.

### Education

University of North Carolina, Charlotte, North Carolina

Bachelor of Science in Finance

Walsh College, Troy, Michigan

Master of Science in Finance

### Professional Affiliations & Designations

Mr. Kalil has been active on various board of directors/advisory boards. These include the Restore Foundation, Michigan Roundtable for Diversity & Inclusion of Michigan, Holy Cross Children Services, Downtown Detroit Partnership, Lebanese American Chamber of Commerce, Leukemia, Lymphoma Society, Southfield City Centre and Automation Alley's International Business Services, Pine Lake Country Club.

He is a member of ICSC, ULI, RMA, TMA, ACG and BOMA

### Significant Transactions & Accounts

Receivership and real estate services, repositioning of a multi-family community located in Oak Brook, Illinois

Receivership and real estate services, repositioning of a one million sq. ft. industrial park located in Detroit, Michigan

Receivership and real estate services, repositioning of a 500,000 sq. ft. regional mall located in Holland, Michigan

Receivership and real estate services, repositioning of a 1.5 million sq. ft. regional mall located in Randall Park, Ohio

Receivership services, completed construction and supervised marketing and sales of a single family development located in South Lyon, Michigan

Receivership and real estate services, repositioning of a 250,000 sq.ft. mixed-use development located in Shaker Heights, Ohio





Receivership and property management services, completed sale and loan assumption for a 250,000 sq. ft. manufacturing facility located in Detroit, Michigan

Receivership and real estate services, stabilized a 750,000 sq. ft. office park located in Southfield, MI

Receivership and brokerage services, disposition of 30-acre, residential-zoned parcel located in Shelby Township, Michigan

Receivership and real estate services, stabilized a 500,000 sq. ft. regional mall located in Salina, Kansas

Receivership services, repositioning of a multi-tenant, office building in Reading, Pennsylvania

Receivership and real estate services, stabilized a 110-pad, manufactured home community located in Sanilac County, Michigan

Receivership services, stabilized and sold a 65-room Best Western located in Columbus, Ohio

Receivership and real estate services, stabilized a 125,000 sq. ft. medical office building located in Novi, Michigan

Receivership and real estate services, stabilized and sold a 75,000 sq. ft. office building located in Cleveland, Ohio

Receivership and real estate services, stabilized a 95,000 sq. ft. office building located in Bloomfield, Michigan

Receivership and real estate services, repositioned two office buildings totaling 300,000 sq.ft located in Auburn Hills, Michigan

Receivership and real estate services, stabilized a 60,000 sq. ft. office building located in Farmington Hills, Michigan

Receivership and real estate services, stabilized and sold 500,000 sq. ft. regional mall located in Midland, Michigan

Receivership and real estate services of a former, full-service gas station located in St. Louis, Michigan

Receivership and real estate services, stabilized 70,000 sq. ft. grocery-anchored shopping center located in Sunrise, Florida

Receivership and real estate services, stabilized 35,000 sq.ft. medical office building located in Milford, Michigan

Receivership and real estate services stabilized a 400,000 sq.ft. office and flex/office portfolio located in Milford, Ohio

Receivership services, completion of land development and lot sales of a single family residential development located in Westland, Michigan

Receivership, repositioning a 325 unit multi-family development in Pontiac, Michigan

Receivership and real estate services, stabilized 184,000 sq.ft. retail center located in Warsaw, IN

Receivership and real estate services, repositioning of a 190,000 sq.ft. retail center located in Blaine, MN

Receivership and real estate services, rapid transition to mitigate financial and physical waste for 480,000 sq.ft. office building located in Chicago, IL

### **Healthcare**

Detroit Medical Center - Managed development and construction of the Ambulatory Expansion Program. Provided full service real estate solutions for all non-hospital real estate. Full-Service Provider

Henry Ford Health Systems - Land acquisition and tenant representation

Oakwood Healthcare - Full-service real estate provider

Genesys Hospital - Full-service real estate provider

Botsford Hospital - Full-service real estate provider

### **Other**

First National Building - Property management, leasing and repositioning 900,000 SF high-rise office building

Penobscot Building - Property management, leasing and repositioning 1,000,000 SF high-rise office building

Clark Street Technology Park, (GM Partner) - Redevelopment of Cadillac Motor Factory located in Southwest Detroit.